



# Inter-Entity Trade

“Automates Sage 300 transaction flows when related entities trade with each other”



## Why use Inter-Entity Trade?

You initiate a transaction in one entity, and Inter-Entity Trade creates the corresponding entries and reciprocal documents in the other. By removing the need to create and check duplicate entries you improve accuracy and enhance productivity.

- Operates within one or across multiple Sage 300 databases
- Accounts remain in balance at all times
- Comprehensive audit logging for transparency, compliance, and reconciliation

## Business Scenario - Example 1

Company A (Source company) sells goods to Company B (Target company).

- OE Sales Order and OE Shipment documents are created in Company A.
- Inter-Entity Trade (IET) automates the generation of corresponding Purchase Order and goods Receipt documents in Company B.
- Once the OE/AR Invoice has been issued by Company A, IET also generates the corresponding PO/AP Invoice in Company B.

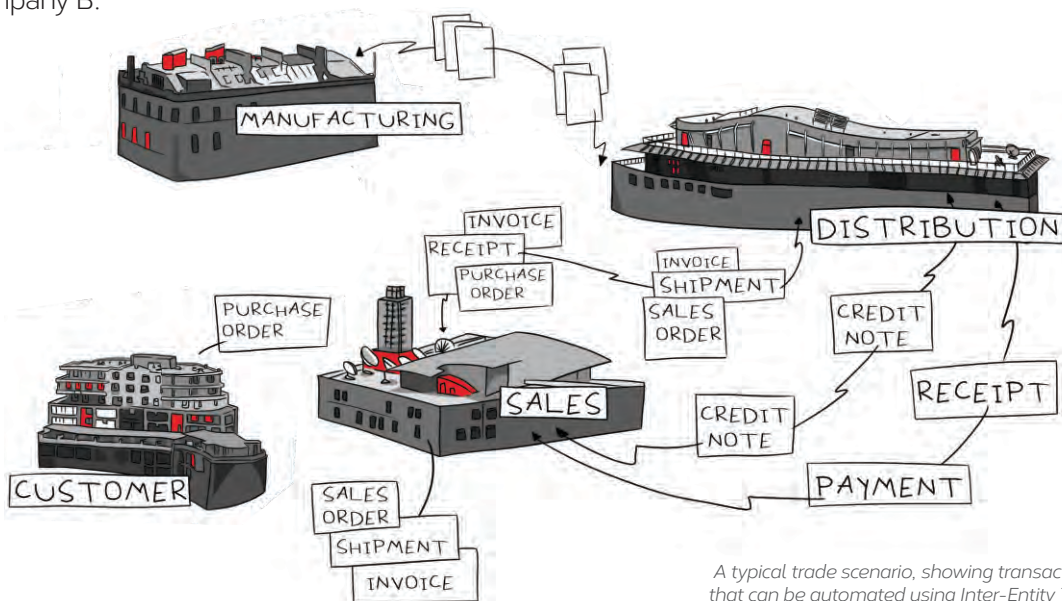
## Business Scenario - Example 2

Company B carries out services for Company A.

- Either Company can raise the Invoice, and IET will issue the corresponding AR or AP Invoice for the other party.
- Company A can pay the Invoice, and have IET automatically create the Receipt in Company B. Alternatively, Company B can enter the Receipt, and have IET create the Payment in Company A.

## You Set the Rules

- Map which companies will trade with each other
- Select which documents flow through
- Map information to flow through from document to document



A typical trade scenario, showing transactions that can be automated using Inter-Entity Trade

